## Knowledge and skills needed in knowledge economy

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Abstract. Knowledge is a complex multidimensional term, while knowledge management is a rather new phenomenon. Philosophy of knowledge is involved in organizations and nations, while economy and individuals are significantly determined by knowledge society. How to manage organizations through innovations and organizational knowledge in global economy with limited resources and extended competition? How to develop unique and specific skills and technologies? How to form efficient learning organizations and transform strategy into high quality results?

IT helps to design learning organizations while the imperative for learning and constant growth is becoming the essential part of individual and organizational activities.

The process of permanent education and improvement of skills and knowledge becomes the key feature in the successful behaviour of a certain organization.

This paper examines the education potential and gives a new view on the role of future knowledge management and skills. We agree that sustainable knowledge economy is demanding. In the next decade, we will probably find the answers on following questions: What is the role of 21st century education? What specific kind of knowledge and skills will be important in 2020?

Keywords: knowledge, knowledge economy, education

### 1 Introduction

The world is changing daily and is increasingly becoming determined by technology and knowledge philosophy.

Knowledge is a fluid mix of framed experience, values, contextual information and expert insight that provides a framework for evaluation and incorporation of new experiences and information. It originates and is applied in the mind of a scholar. In organizations, it often becomes embedded not only in

documents or repositories but also in organizational routines, processes, practices and norms [1].

The question of defining knowledge and its role in forming a balanced society has occupied the minds of philosophers and theoreticians for ages.

There are many definitions of knowledge. One of them tries to define knowledge through information and data. Vance (1997) defines information as data interpreted into a meaningful framework whereas knowledge is information that has been authenticated and thought to be the truth [19].

Knowledge is the process of practical networking of information. Knowledge is a result of processing information in people's mind [2].

Probst and Geussen (1997) define knowledge as integrity of knowledge and skills applied to solve problems. It includes both theoretical knowledge and practical everyday norms and instructions for actions. Knowledge is based on data and information, but unlike them, it is always relayed to a person. Knowledge appears as individual process in specific context manifested in action [12].

### 2 Towards to knowledge society

The recent interest in knowledge management and knowledge management systems has been fuelled by the transition into information age and the theories of knowledge as the primary source of economic rent [1].

Knowledge management [21] is a process of identifying, capturing and leveraging the collective knowledge in an organization in order to boost its competence.

Knowledge management [1] involves distinctive but interdependent processes of knowledge creation, knowledge storage and retrieval, knowledge distribution and knowledge application. Knowledge management is not monolithic, but a dynamic and continuous organizational phenomenon.

Hackbarth (1998) finds that knowledge management is purported to increase innovation and responsiveness [7].

The knowledge remains useless if not managed and applied properly. Organizations are constantly looking for new models and techniques of successful managing within turbulent, unpredictable and highly competitive environment. Knowledge management is one of the winning strategies. The next table describes various definitions of knowledge and different implications for Knowledge Management (KM) accordingly [1, 10].

Table 1. Implications for Knowledge Management

| Definition of<br>Knowledge | Description         | Implications for<br>Knowledge Management<br>(KM) |
|----------------------------|---------------------|--|
| Knowledge                  | Data are facts, raw | KM focuses on exposing                           |
| vis a vis                  | numbers             | individuals to potentially                       |
| Data and                   | Information is      | useful information and                           |
| Information                | processed/          | faciliating assimilation of                      |
|                            | interpreted data    | information                                      |
|                            | Knowledge is        |  |
|                            | personalized        |  |
|                            | information         |  |
| State of                   | Knowledge is the    | KM focuses on exposing                           |
| Mind                       | state of knowing    | individuals to potentially                       |
|                            | and understating    | useful information and                           |
|                            |                     | faciliating assimilation of                      |
|                            |                     | information                                      |
| Object                     | Knowledge are       | Key KM issue is building                         |
|                            | objects to be       | and managing knowledge                           |
|                            | stored and          | stocks   |
|                            | manipulated         |  |
| Process                    | Knowledge is a      | KM focus is knowledge                            |
|                            | process of          | flows and the process of                         |
|                            | applying expertise  | creation, sharing, and                           |
|                            |                     | distributing knowledge                           |
| Access to                  | Knowledge is a      | KM focus is organized                            |
| Information                | condition of        | access to and retrieval of                       |
|                            | access to           | knowledge content                                |
|                            | information         |  |
| Capability                 | Knowledge is the    | KM is about building core                        |
|                            | potencial to        | competencies and                                 |
|                            | influence action    | understanding strategic                          |
|                            |                     | know-how   |

The state of knowledge [15] is related to storage and accessibility of knowledge in an organization. Šikyr, Boras and Bakić-Tomić explain HRM practices in managing knowledge workers, the concept of knowledge and its application to organization. Explicit knowledge is usually stored in the databases systems and can be accessed relatively easily. Tacit knowledge is stored only in the workers' memory and is not easily accessible. The flow of knowledge is related to creation, sharing and use of knowledge in an organization. Explicit knowledge is created, shared through information systems and used information and communication technologies (IS/ICT). Tacit knowledge is created, shared and used through interaction and communication among workers. The application of Knowledge Management in the organization results from the business strategy whose objectives and practices are specified in both information and human resources strategy.

Information as a production factor does not have intrinsic value. Only when transformed into knowledge and applied within companies does it gain value [11].

Wilke [22, 6] talks about knowledge society or the one based on knowledge where structures and processes of material and symbolic reproduction of society are so pervaded by knowledge dependent operations that information process, symbolic analysis and system of experts get primary role.

People, their knowledge and skills, their potential and commitment, are an essential capital when building a successful organization. The dominant competitive advantages of modern society [18] are the knowledge and the skills of the workforce. Knowledge as a resource is a central part of the circle also includes globalization, well information transformation. as as communication technology. Finally, the whole process is enabled by directing global business processes and world information transparency illustrated in Figure 1 [10, 15].

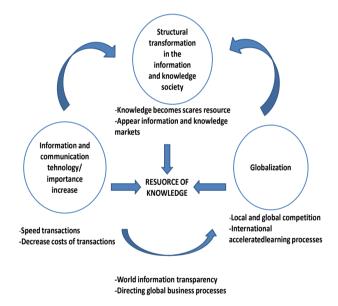


Figure 1. The role of knowledge as resource

The specific knowledge may partly be subconscious where a knowledge worker is not necessarily aware of the importance of his/her specific knowledge to the organization. The access of others to specific knowledge may be limited. They do not need to be able to learn the specific knowledge because they may be lacking their own skills, abilities, experience, interest, time, money, etc., or their access to the specific knowledge may be restricted by certain rules.

# 3 Knowledge workers and human capital

Knowledge is a key factor of competitive advantage of individuals, organizations and the entire economy. It is a distinctive organizational feature that distinguishes successful from unsuccessful organizations. Bahtijarević and Pološki [3] emphasize the need for learning and say that people, organizations and companies who want to succeed are forced to learn constantly and quickly, promptly receiving relevant information and knowledge.

The most valuable asset of 21<sup>st</sup> century organization, both profit and nonprofit ones, is knowledge workers and their productivity [6].

The term knowledge worker is related to human capital. Good management has the potential to transform all organizational knowledge to organizational results. Relations between human capital and knowledge workers are presented in Figure 2 [16, 38].



Figure 2. Human capital and knowledge workers

According to World Competitiveness Report among 139 countries [15], the survey that has included 13 500 business people ranked Croatia at

position 77, while overall quality of the education system put Croatia to place 89. Knowledge management in Croatia is moderate. Unfortunately, the data are very unfavorable regarding lifelong learning and further education at work, the fact that positioned Croatia at place 128.

The first significant research of practice knowledge management in large Croatian companies was conducted in 2008 by Vidović [20], and the final results showed that there existed an awareness of the need for serious approach to knowledge management. At that time the field was at an early stage of evolution. The conclusions of that research confirmed that the large Croatian companies were still in the first phase of knowledge management and that they were much better at managing explicit knowledge rather than the tacit one. There are no significant differences in the perception of employees and the actual practice of knowledge management in large Croatian companies. The development of knowledge management is not related to the company's success.

Education is the key part of progress and investing in knowledge economy, that is, a well-organized and innovative education system, is a crucial segment of the whole economic growth. The paradigm of work in the future and the concept of living is dramatically changing and undergoing transformation through the development of IT, innovations and knowledge management. Knowledge organizations will be agents of knowledge of 21st century and new skills and knowledge will be needed at the global scene.

The high cost of investment in education [4] is generally recognized in the world today. This fact is being reflected in the percentage of gross domestic product that governments allocate for formal education in their countries (typically between 5% and 6% of GDP), and substantial extra-budget funds intended for formal and informal education of company's or organization's staff and their individual training.

Education system has to take into account new trends, new needs and skills for e-generation [10] and conduct the redefinition of educational institutions. Automation, globalization, workplace change, demographic change, personal risk and responsibility are dominant forces that change skill demands these days. Skills that most employers expect to become more important in the next 5 years are: critical thinking/problem solving, IT application, teamwork/collaboration, creativity/innovation, handling diversity. Additionally, Ledward and Hirata (2011), in the context of 21<sup>st</sup> century skills, encompass 4 elements of learning and innovation skills and these are critical thinking, communications, collaboration and creativity, namely, 4Cs [9].

Knowledge as a resource needs learning organizations as formal forms and has to be structured through inspired education and new skills and competences illustrated in Figure 3.

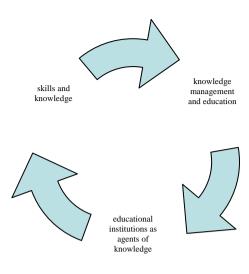


Figure 3. Process of creating skills and knowledge

There is a strong tie in the field of knowledge between the educational institutions, knowledge management and needed skills and knowledge.

21<sup>st</sup> century can be declared as 'the knowledge era' needing new knowledge and new skills consequently resulting in new knowledge. New business concept requires new forms of management guided by new knowledge workers.

Each organization at the global market becomes learning organization. The concept of long life learning is reforming and dramatically changing today work and life in looking for new ways of thinking and solving problems. As a result of all these changes, new occupations and jobs are becoming more relevant as the new age approaches.

New occupations with the fastest growth rate and occupations that will add the most jobs since 2006 are presented in Table 2 [5].

Table 2. Which occupations will see great growth between 2006 and 2016?

| Twenty occupations with the fastest rate of growth         | Twenty occupations that will add the most jobs                |
|--|---|
| Network systems and data communications analysts           | Registered nurses   |
| Personal and home care aides                               | Retail salespersons   |
| Home health aides  | Customer service representatives                              |
| Computer software engineers, applications                  | Combined food preparation and serving workers                 |
| Personal financial advisors                                | Office clerks, general  |
| Veterinary technologists and technicians                   | Personal and home care aides                                  |
| Makeup artists, theatrical and performance                 | Home health aides   |
| Medical assistants   | Postsecondary teachers  |
| Veterinarians  | Janitors and cleaners, expect maids and housekeeping cleaners |
| Substance abuse and<br>behavioural disorder<br>counsellors | Nursing aides, orderliness, and attendants                    |
| Skin care specialists                                      | Bookkeeping, accounting, and auditing clerks                  |

| Financial analysts                                    | Waiters and waitresses                               |
|---|--|
| Social and human service assistants                   | Child care workers                                   |
| Gaming surveillance officers and gaming investigators | Executive secretaries and administrative assistants  |
| Physical therapist assistants                         | Computer software engineers, applications            |
| Pharmacy technicians                                  | Accountants and auditors                             |
| Forensic science technicians                          | Landscaping and groundskeeping workers               |
| Dental hygienists                                     | Elementary school teachers, expect special education |
| Mental health counselors                              | Receptionists and information clerks                 |
| Mental health and substance abuse social workers      | Truck drivers, heavy and tractor-<br>trailer         |

We can conclude that in the future the most favourable occupations will be in the field of information and communication technology, medical and home care aids, financial advising and mental care.

#### 4 Conclusion

Today, knowledge is not just a term or a phenomenon; it is a process, an acumen and a result. It is a starting point, a final state, an input and an output, a process in itself. Knowledge is a modern religion; knowledge is changing society. organizations and economy. The concept of our work and living is significantly touched by paradigm of knowledge. Knowledge economy is constantly pushing us forward because we are involved in process of learning, communicating and transforming through new ideas, information and technology. This makes knowledge the most influential factor and a powerful tool of today.

Managers are increasingly coming to realize that the continuing education and knowledge improvement of their employees is one of the most effective ways to achieve competitive advantage. It is a basic precondition for entering the market competition and a successful struggle for the affection of consumers [13, 724].

Knowledge organizations will be agents of knowledge of the 21<sup>st</sup> century and new skills and knowledge will be needed at the global scene. Education system has to reconsider new trends and be transformed to inspire new skills and competences.

The roles of education and development in learning organizations are directed towards creating a new paradigm of learning based on innovations, changes and new technologies that modify every employee into a knowledge worker and organizations into knowledge organizations.

In conclusion, we agree with Professor Sikavica [14, 540] when he argues that the constant technological progress and innovation in all areas of human activities require that all employees must constantly be educated and trained. Finally, their

future and their survival in their organization depend on it.

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